

A leaflet for healthcare staff



Making conversations easier





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Emergency situations bring particular challenges in terms of communication. This card reviews the skills that support effective communication and introduces a few additional tactics that can be used when time is tight and emotion increases.



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Connect

Greetings and introductions

When emotion is high, greetings and introductions will be concise

Hello, my name is Peter. I am the doctor on call

Is it Michael or ...?



- Warm greeting
- Introductions
- Check patient's name & how they like to be addressed
- Check who is with the patient



Connect

Non-verbal behaviour









When emotion is high, pace, pitch and tone may change

- Facial expression
- Appropriate eye contact
- Open body language
- Pace, pitch and tone of voice
- Professional appearance



Connect

Involve the patient

We are in this together

Is it ok if I take your blood pressure?

I am here. You are not alone

Involving the patient during an emergency helps to build connections, trust and psychological safety

- Establish that the patient can hear and understand you
- Share your thinking
- Ask permission for what you are doing
- The right words & phrases



Connect

Demonstrating empathy

You look frustrated

You sound worried when you say that

Its been really tough for you

When emotion is high, communication cannot flow



Communication skills

G.I.V.E. to connect, understand, and support

- G Get that it's emotion
- Identify the emotion
- Validate
 by acknowledging feelings
- E Explore
 to better understand the emotion

Connect

Demonstrating empathy

TIP

Emotion has a significant impact on communication. We need to **identify** the emotion and then consider the **intensity** of that emotion.

Looking at the **intensity** of the emotion, we use the analogy of the see-saw: when emotion is high, communication is only a one-way route. When emotion is high, it's time to **listen** (not to talk) as the person who is emotional will not hear what we are saying. So, allow them time to vent, encouraging the person to talk, using good verbal and nonverbal active listening skills.



The other person will then feel **listened to, understood** and **respected**. The emotion (like the see-saw) will come down and communication can flow.

Understand

Listening to understand

Listen for:

- Information: facts, figures, times, places and so on
- Emotion: intensity, type of emotion and triggers
- What is important to the patient: values, beliefs, needs (core emotional concerns) and wants

Let me check if I have this right; you have been waiting in the emergency department for 8 hours, you are concerned that your daughter may have had a seizure, you think she needs a CT scan (paraphrase) and all this waiting and worrying is making you angry (labelled emotion).

If I understand correctly, you are feeling angry about being told about...

- Summaries
- Emotional labelling
- Paraphrase



Understand

Listening to understand

I get the feeling that...

You sound pretty upset about... You seem... I hear... I can see...

I hear/see...

It seems...

It feels as if...



TIP

Emergencies can affect our normal capacity to cope, increasing emotions and inhibiting ability to act rationally. Being heard, understood and respected is reassuring to everyone, particularly when they feel isolated or alone. Responding to what they have said (information), how they feel (emotion) and what is important to them (values, beliefs, needs, wants) will bring comfort and connection.

Communicate

Prepare and plan

You can help by...

We won't have time at that stage to explain everything but we promise to answer any questions afterwards There may be times when the team have to act quickly, bring in other colleagues, and occasionally move to theatre. This may happen when...



Communication tactics

- Create a plan and make it part of the routine/process
- Ensure everyone knows about it
- Ensure everyone has a job to do and knows their role in the emergency situation
- Work towards 'no surprises'
- Use core emotional concerns (appreciation, affiliation, autonomy, role and status) as a guide

Communicate

Prepare and plan

Our training and experience means that situations like that are normal for us, but we appreciate it may appear otherwise to you

You will likely experience...



TIP

Preparation and planning helps with spontaneous situations. Controlling emotion through self awareness and use of core emotional concerns (appreciation, affiliation, autonomy, role and status) is a useful tactic in emergency situations.

Communicate

Follow your plan

We prepared for this...

Peter remember we spoke about...

Communication tactics

- Single Point Of Contact (SPOC) for communication with patient/family
- Listen and respond
- Keep explanations concise
- Retain composure/manage your own emotion
- Reassure and use core emotional concerns to keep that connection

TIP

Core emotional concerns convey human needs that are important to almost everyone in virtually every emergency or crisis. By addressing these core emotional concerns (appreciation, affiliation, autonomy, role and status) we can be successful and effective in dealing with emergency situations. The quickest and most effective way to support someone's core emotional concerns is to listen, to properly listen to understand.

Communicate

Follow up

You mention...
Why do you believe that happened?

What do you feel should have been done differently?

I'm sorry you experienced that



Communication tactics

- Check-in with them
- Listen to understand
- Repair if required
- Appropriate curiosity reflect back and ask questions
- Offer reassurance
- Use core emotional concerns (appreciation, affiliation, autonomy, role and status) as a framework
- Offer explanations if appropriate



Communicate

Follow up

Would it help if I share why we did what we did and said what we said?

What would help right now?

I hear you



TIP

Even with the best planning, emergency situations can still bring surprises including adverse experiences for those involved. Adverse experiences can leave psychological wounds. Having a follow up discussion can help address any concerns or questions in a timely way. During a follow up discussion, it is possible to explore experiences, address issues and offer explanations at an early stage.



Three magic keys

I'm sorry I was late...

TIP

I'm sorry I raised my voice

We are all human and occasionally we make mistakes. This simple word Sorry helps us to build rapport with patients and colleagues.

Thank you: seems easy to say, but we know this is not always the case. It is not merely a kind word to use with strangers, in order to be polite. It is necessary to know how to say thank you, to patients and colleagues.

Asking permission is knowing how to enter somebody else's life with courtesy. Sometimes we forget to ask permission when working with patients and colleagues. Please is a kind request that conveys respect and care.

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This Skills Card is the work of Paul Kinnersley (EACH & Cardiff University), Peter Gillen & Eva Doherty (RCSI) & Winifred Ryan (HSE) with special thanks to Ms Cathy MacDonald for sharing her work on how to connect, understand and communicate in crisis situations.