

Summary Page

Title: HSE 18331 National Drawdown Framework Agreement for the

Provision of Medical Hygiene Products

Initial Term: 24 months

Extension Period: 2 x 12 months

Awarded Supplier(s):

1. Brennan & Co

2. Bunzl Ireland Ltd

3. Diversey Hygiene Sales Ltd T/A Diversey Ireland

4. Fannin Ireland

5. H & H Products

6. Humancare

7. Lynch Medical Supplies Ltd

8. Mediteq Healthcare Solutions Ltd.

9. Western Hygiene Supplies Ltd

Total Contract Value:

for the total term of the contract (48 months) Including extension period and inclusive of VAT (23%)

Supplier	Total Contract Value incl VAT €
Brennan & Co*	
Bunzl Ireland Ltd	
Diversey Hygiene Sales Ltd T/A Diversey Ireland	
Fannin Ireland*	
H & H Products*	
Humancare	
Lynch Medical Supplies Ltd	
Mediteq Healthcare Solutions Ltd.	
Western Hygiene Supplies Ltd	
Total	

^{*} Please note this table is based on the value of business awarded to the supplier if first ranked in a lot. The suppliers with a zero value were not first ranked suppliers.



Annual Contract Value

total value annum incl VAT (not inclusive of sub lots 4.11 and 4.13)

Annual Contract Value not inclusive of lots 4.11** and 4.13*** as neither lot was awarded		
Supplier	Annual Contract Value incl VAT €	
Brennan & Co*		
Bunzl Ireland Ltd		
Diversey Hygiene Sales Ltd T/A Diversey Ireland		
Fannin Ireland*		
H & H Products*		
Humancare		
Lynch Medical Supplies Ltd		
Mediteq Healthcare Solutions Ltd.		
Western Hygiene Supplies Ltd		
Total		

- * Please note this table is based on the value of business awarded to the supplier if first ranked in a lot. The suppliers with a zero value were not first ranked suppliers.
- ** Only 1 tender submitted for this lot: Incorrect price submitted, unit price submitted instead of case price, cannot change original tendered price, excluded as irregular tender.
- Not being awarded as product already on Contract HSE 4519 Lot B3.3

Savings:

Please refer to Appendix C Lots Savings. There is an opportunity to achieve a saving of € per annum and per annum and over the total term of the contract (including extension period inclusive of VAT) if the 1st ranked supplier is used.

The Savings were calculated by taking spend using previous 12 month usage figures for current (incumbent) Suppliers and comparing them to the prices tendered by the number 1 ranked company per lot.

Incumbent Supplier(s): Bunzl Ireland Ltd

Diversey Hygiene Sales Ltd T/A Diversey Ireland

Fannin Ireland GS Medical Itd Humancare Iskus Health Ltd

Mediteq

HĒ

Contract Approval Request

Medline Ireland Ltd

Western Hygiene Supplies

Date Submitted: 12 04 2024

Estimated Start Date: 01 08 2024

Portfolio Name: Medical, Surgical and Pharmaceutical (MSP)

Submitted by: Edward O'Connell

Summary: This Multi-Supplier National Drawdown Framework Agreement

(NDDFA) is a replacement contract appointing all qualified tenderers that meet the mandatory requirements for Medical Hygiene Products. The scope includes the Health Service Executive (including organisations funded/contracted by the HSE) and Irish Public Sector Departments and Organisations.

The suppliers will be appointed to the NDDFA on a Ranked Basis, by Lot, according to the ranking position assigned through the award criterion, evaluation process, scoring matrix and as supported by the Decision Support Model. Please refer to Appendix A- Most Economically Advantageous Ranking Following Award Evaluation Tables for detail of ranking per lot.

The Framework went out with 6 Lots with relevant sub lots as follows:

- Sub lot 1.1 Hand Soap Liquid
- Sub lot 1.2 Hand Soap Foam
- Sub lot 2.1 Alcohol Gel
- Sub lot 2.2 Hand Foam Sanitiser
- Lot 3 Non-Alcohol Sanitiser
- Lot 4 Patient Hygiene
- Sub lot 4.11 Patient Hygiene (Combined Patient Wash System)
- Sub lot 4.12 Patient Hygiene (Oral Care Hygiene Single Patient Use)
- Sub lot 4.13 Patient Hygiene (Patient Care Barrier Cloths)
- Sub lot 4.14 Patient Hygiene (Bodily Fluid Spill Powder)
- Sub lot 4.15 Patient Hygiene (Bodily Fluid Spill Kit)
- Lot 5 Surface Disinfecting Wipes
- Lot 6 NADCC > Clinical Cleaning Solutions

Issues encountered: Three suppliers were excluded at award stage:



Four suppliers were excluded at award stage for certain Lots but qualified for other Lots:



Value for money:

The Value for money was benchmarked by comparing the previous 12 month spend and usage figures for all current (incumbent) Suppliers and comparing them to the prices tendered by the number 1 ranked company per lot. This resulted in an overall savings of for the total term of the contract if the 1st ranked Supplier is utilised (a saving over the term of the contract).

This is a very competitive market. Nine Suppliers tendered, with the first ranked tenderer in most lots offering savings versus the current pricing. Even though this contract has a number of the incumbents on it, the ranked 1 position has changed from the previous contract due to the competitiveness of this market.

This contract offers product quality and choice and is supported by robust training and education programmes/toolkits, approved specifications, to the demanding standards of the World Healthcare Organisation (WHO), and HSE national guidelines.

The following service related benefits apply:

- Development of robust specifications by Clinical experts in Medical Hygiene Products will greatly assist in the delivery of future competitions for this product range;
- A national approach will ensure consistency of service support, contract performance and management reporting;
- Standardisation of quality, service and pricing across the HSE Sector;
- Offers increased Service user choice due to multiple vendors appointed at sub lot / product level;
- Increased contract compliance for HSE.

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Tender Contract Details

1.0 Explanation of Requirement

This Multi-Supplier National Drawdown Framework Agreement (NDDFA) will provide a contract for Medical Hygiene Products for the Health Service Executive (including organisations funded/contracted by the HSE) and Irish Public Sector Departments and Organisations.

While OGP have contracts in place for general cleaning & hygiene products, HSE require products which meet both World Healthcare Organisation (WHO), and HSE national guidelines for Medical Hygiene products which have a higher standard and specification due to Infection Control & Prevention requirements. The HSE could not utilise the OGP central solution and therefore had to run its own tender to meet HSE's requirements.

This contract will replace a previous four year contract for Medical Hygiene (HSE 4556) which expired in 30/09/2022 (and included 2 x 12 month extensions). Interim non-compliant extensions were put in place to allow time for new contract to be awarded.

 The factors which delayed the commencement of a tender process to implement a new National Drawdown Framework Agreement for the Provision of Medical Hygiene Products, was due to addressing covid requirements which effected business as usual requirements.

Contract value was determined by using previous prices.

Unit costs and volumes are outlined in Appendix D.

2.0 Procurement Market

The Irish market for Medical Hygiene Products is competitive and this was reflected by the number of tenders participating in this tender and tender submissions (12 tender submissions received).

The Irish market for Medical Hygiene is supplied by a mixture of multinationals, medium and large Irish SME's. This is a very competitive market in terms of price and quality and the approach used was to maintain this competition in terms of price and quality and not restrict supplier involvement in this tender by decreasing the number of lots. The HSE's national guidelines for Medical Hygiene products which have a higher standard and specification due to Infection Control & Prevention requirements meant that not all suppliers would be able to supply all products on the tender therefore the lot mechanism was used. The Drawdown Framework Agreement also ensures that there is contingency should any supplier experience supply chain issues as all Lots have more than one supplier awarded. Covid and the Suez canal crisis have underlined the importance of security and contingency in the supply chain.

The cost drivers in this market are:

- 1. Manufacturing Costs
- 2. Energy Costs
- 3. Transport Costs
- 4. Raw Material Costs

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3.0 Procurement Strategy

The Procurement strategy utilised was to appoint Tenderers to a Direct Drawdown Framework Agreement which provides a transparent and competitive mechanism to award the contract. All tenderers that met the mandatory requirements were evaluated to ensure that the Most Economically Advantageous Tender (MEAT) will be successful in meeting the client's needs, while developing competition on price, quality and ensure greater efficiencies. The Appointees were ranked, based on their scores under the Award Criteria.

The Health Service Executive (including organisations funded/contracted by the HSE); Irish Public Sector Departments and Organisations are included in the scope and can drawdown directly from this Framework. Appointees to this Agreement are considered to best meet the clinical requirements of the Service User in a Healthcare Setting whilst offering best value to the HSE.

Refer to Appendix A for more detail.

4.0 Procurement Process

The proposed approach was to conduct a Tender competition which would result in a Direct Drawdown Framework Agreement, appointing the Tenderers (at Lot level as specified in the tender document) that met the mandatory requirements. The Appointees would be ranked, based on their scores under the Award Criteria.

Drawdown Mechanism > 2.1 In accordance with Recital 61 and article 33, Paragraph 4(a) of the EU Directive 2014/24/EU, the framework agreement will set out all the terms to decide which of the Tenderers appointed to the Agreement (hereafter 'Appointees') will be selected to supply the requirements at the drawdown stage.

Contracts awarded under this Agreement will be based on the terms submitted in tenderer's proposals for appointment to the Agreement without reopening competition.

This procurement process was conducted in the following stages:

- Invitation to Tender
- Evaluation of Submissions
- Appointment to Framework
- Drawdown (as required)

Ranking of Appointee's Solutions took place at a Lot/Sub-Lot level and Users/Customer should use the highest ranked supplier in the relevant Lot/Sub-Lot in order to achieve savings. Any deviation from the first ranked product for valid reasons will need to be justified and documented at local level.

5.0 Value for Money

The preliminary market research showed this market to be competitive with a number of active companies. This is further reflected by the number of responses to our Invitation to Tender request, 12 responses in total.

The 1st ranked tender in each Lot/Sub Lot were also the lowest cost:

- Sub lot 1.1 Hand Soap Liquid –lowest cost
- Sub lot 1.2 Hand Soap Foam lowest cost

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- Sub lot 2.1 Alcohol Gel lowest cost
- Sub lot 2.2 Hand Foam Sanitiser lowest cost
- Lot 3 Non-Alcohol Sanitiser lowest cost
- Lot 4 Patient Hygiene lowest cost
- Sub lot 4.11 Patient Hygiene not awarded
- Sub lot 4.12 Patient Hygiene lowest cost
- Sub lot 4.13 Patient Hygiene not awarded
- Sub lot 4.14 Patient Hygiene lowest cost
- Sub lot 4.15 Patient Hygiene lowest cost
- Lot 5 Surface Disinfecting Wipes lowest cost
- Lot 6 NADCC > Clinical Cleaning Solutions lowest cost

For detail of unit costs and volumes for 1st ranked in new contract compared to previous contract see Appendix D Unit costs and volumes.

If the 1st ranked products per Lot are implemented a saving of per annum of an an overall savings of the total term of the contract will be realised.

Ranking of Appointee's Solutions will take place at a lot/Sub-Lot level and Users/Customers should use the highest ranked supplier Appointee's Solution in the relevant Lot/Sub-Lot in order to achieve savings If product ranked number 1 (in any lot/sublot) is not used, this will result in increased costs. It may not be possible or practicable to totally switch to rank 1 in each Lot, however, ordering locations should be encouraged where practicable to order the highest ranked Solution in a Lot to ensure optimum value is achieved.

Benchmarking was done comparing current pricing with tendered contract pricing.

6.0 Environmental Impact Statement

All companies who tendered have procedures and policies in place for recycling electrical equipment, which is compliant to all local legislation including EU Directive 2012/19/EU for the Waste Electrical and Electronic Equipment recycling (WEEE). Product and packaging are reused wherever possible and the remainder separated into clinical, recyclable, WEEE and general categories and disposed of as per current governing waste management protocols using registered Waste Management providers. Vehicles in company fleets are of low emissions category. Companies have begun including electric vehicles in their fleet where practical. Company offices are partially powered by solar energy in order to reduce CO2 emissions and impact on the environment. Companies notably include the supply of low-carbon gases, CO2 capture and management, as well as solutions to transform their customers' industrial processes, within the context of Sustainable Development objectives.

At selection stage, Tenderers were required to provide the following GPP criteria:

- Demonstrate satisfactory internal quality assurance procedures in place and in operation.
- ISO14001 or Equivalent standard to confirm their technical and professional capacity to perform the environmental aspects of the contract.

The Award Criteria included 5% for Sustainability Management and were scored based on their tender response to the following sub criteria:

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- Carbon Reduction or Monitoring plans
- Transportation Management Efficiency/Carbon Reduction Plans.
- Energy Efficiency Management Plans
- Organisation steps to reduce your GHG Emissions over time and to achieve Net Zero by 2050

7.0 Budget

The National budget is provided by the Department of Health to the HSE. The budget for this contract comes out of Revenue provided to locations out of the central HSE budget allocation, so budget holders are local.

8.0 Risk Management

HSE Standard Terms for Services and Supplies Version 8.2 applies to this contract.

As Part of the Tender Response Documents, suppliers must provide adequate insurance and tax reference numbers. As there was no additional risks were identified by the PEG, Tenderers were required to submit evidence that they meet HSE standards levels of insurance on award.

9.0 Contract Management

This contract will be managed and implemented locally and any unresolved contract issues can be escalated to the MSP team in HSE Procurement, Sourcing & Contracts.

The HSE intends to purchase on a call off basis directly from any of the Appointees without recourse to any subsequent competition. Drawdown will be made based on an objective assessment of the factors set out below:

- Ranking of Appointees:
- Continued compliance with mandatory requirements for appointment to the Agreement;
- Mobilisation/Rollout and on-going focused end user training, key stakeholder communications, product/service knowledge, continuity of care of the service user, across the healthcare environment;
- Clinical need and suitability;
- Compatibility with service user's pre tender products / services.

Standard GRN and invoicing arrangements as per HSE Financial Regulations.

The following awarded Suppliers have distributors:

- •
- •

10.0 Approval

The Procurement Team recommends the award of this contract as detailed above and confirms:

 The procurement process detailed above complies fully with Statutory Instrument No. 284 of 2016 EUROPEAN UNION (AWARD OF PUBLIC AUTHORITY CONTRACTS) REGULATIONS 2016 giving effect to Directive 2014/24/EU of the European Parliament and of the Council of 26 February 2014 on public procurement and repealing Directive 2004/18/EC; HSE Procurement Policy; and HSE National Financial Regulations;

- 2. No member of the Evaluation Team or anyone else involved in the above procurement process had any registered interest or conflict of interest with any of the tenderers;
- 3. Award of contract(s) is subject to the receipt of satisfactory tax and insurance certificates:
- 4. Award of contract will be governed by legally binding contracts which protect HSE interests. The contract will include appropriate confidentiality clauses;
- 5. Funding is available to meet the cost of this contract.
- 6. Total life cost analysis has been carried out and the recommended contract represents best value for money;
- 7. The business benefits identified will be tracked to ensure that they are realised and will in due course be available to Board/CEO/National Director etc. and C&AG;
- 8. A contract will not be concluded within the standstill period required under European Communities (Public Authorities' Contracts) (Review Procedures) Regulations 2009.

Submitted By:

Procurement Team Lead

Date: 11/04/2024

The undersigned accepts and supports the recommendation of the Procurement Team. Recommendation Accepted & Supported by:

Assistant Head of Sourcing & Contracting Date: 11/04/2024

5 Comple

AND Strategic Sourcing & Contracting

Date: 16/04/2024

Approval

In accordance with HSE Purchase to Pay National Financial Regulations Board/CEO/National Director etc., (edit as appropriate) approval is requested

Procurement Process Approval Budget Holder Approval



Approved By	John Sword	
Position	National Director of Procurement	
Date	02/05/2024	



Appendix A: Procurement Report Summary

Tender Procedure Open Pro			
Publication Date www.etenders.gov.ie		13/07/2023	
Publication Date on OJEU		18/07/2023	
Number of Expressions of Interest Reco	eived		
(For Restricted Procedures Only)			
Number of Tenders Received by Closin	g Date	12	
Closing Date		18/09/2023	
Tender Opening Date		19/09/2023	
Tenders Opened by		Padraig Smollen	& Edward O'Connell
Procurement Team	I		
Name	Title		Role
Mr. Padraig Smollen	Category Specialis	st	Procurement
Mr. Eddie O'Connell	A/Assistant Category Specialis		Procurement lead
Mr. Colin Farrington	Procurement		Procurement
Ms. Jenny O'Brien	Procurement		Procurement
Ms. Alison Maguinness	Infection Prevention Control		Clinical Evaluator
Ms. Nessa Vaughan	Infection Prevention Control		Clinical Evaluator
Mr. Stuart O'Connor	Purchasing Contracts Manager		Evaluator
	(TUH)		
Ms. Lasra Long	Procurement Officer (TUH)		Evaluator
Mr. Stephen Murphy	NDC Purchasing Manager		Evaluator
Ms. Paula McElligott	Divisional Nurse Manager		Clinical Evaluator
Mr. Larry Dunne	Domestic Supervisor		Technical Evaluator
Mr Keith Hopkins	Domestic Supervis	or	Technical Evaluator

Main Criteria	Sub-Criteria	Minimum Requirement	Pass/Fail
Economic & Financial Standing	Overall Turnover of Tenderer's Organisation	Demonstrate sufficient financial capacity to undertake this contract	Pass/Fail
Technical and Professional Ability	Tender specific company references	At least 3 relevant examples of reference locations demonstrating supply of Medical Hygiene Products within the last 3 years.	Pass/Fail
	Management Reporting & Administrative Support	Demonstrate satisfactory ability to provide details of administrative support facilities available to support the specific requirements of this tender.	Pass/Fail
		Demonstrate satisfactory ability to provide management reports.	Pass/Fail
	Supply Chain Confirmation	Written undertaking from manufacturer(s) of proposed brand(s). [See Sections 13.1 – 13.4 General Instructions]	Pass/Fail
	Relevant experience, education and professional	Demonstrate that the Contract Manager has satisfactory experience and qualifications for	Pass/Fail



	qualifications of the proposed Contract Manager to be employed in the provision of tendered requirement.	projects similar to the specific requirements of this tender.	
Technical and Professional Ability	Details of staffing resources and facilities	Demonstrate overall staffing resources and facilities are sufficient to manage and support contracts similar to the specific requirements of this Framework agreement competition	Pass/Fail
Quality Assurance Standards	Quality & Environmental Assurance Procedures & Accreditation & Sustainability Management	Demonstrate satisfactory internal quality assurance procedures in place and in operation. ISO14001 or Equivalent standard to confirm their technical and professional capacity to perform the environmental aspects of the contract	Pass/Fail
	Staff Training & Vetting Procedures	Demonstrate satisfactory policies and procedures in relation to maintaining data protection and security of information for patients and HSE	Pass/Fail



	to Qualify at Selection	n Stage		
Name		Reason		
N/A				
Award Criteria	<u> </u>		1	
Main Criteria	%	Sub-Criteria	%	Min 70%
Mandatory Requirements	Pass/Fail	Must meet all regulatory and legislative standards EN norms as detailed in the product specifications and General framework specification compliance requirements.	Pass/F ail	Pass/Fail
Product Quality/		Product Quality/Aesthetics	20%	140
Training & Education	40%	End User Training Education Programmes/Toolkits	20%	140
Sarvica Dalivary /		Rollout & Mobilization Plan/Site Audits	5%	35
Service Delivery / Technical Back Up & Support	15%	Contract Management , Supply Chain Metrics and KPI'S	6%	42
α σαρροιτ		Delivery Lead Times	2%	14
		Complaints Resolution Process	2%	14
Ultimate Cost (inclusive delivery)	40%	Price	40%	N/A
Sustainability Management	5%	Carbon Reduction or Monitoring plans Transportation Management Efficiency/Carbon Reduction Plans. Energy Efficiency Management Plans Organisation steps to reduce your GHG Emissions over time and to achieve Net Zero by 2050	5%	35
Total	100%	•	100%	
	to Qualify at Award S	tage		
Name		Reason		







Financial Scoring Following Award Evaluation

Sub lot 1.1	Hand Soap Liquid	
#	Name	Score
1		400
2		384
3		332
4		292

Sub lot 1.2	Hand Soap Foam	
#	Name	Score
1		400
1		400
2		390
3		333

Sub lot 2.1	Alcohol Gel	
#	Name	Score
1		400
2		277
3		270
4		222

Sub lot 2.2	Hand Foam Sanitiser	
#	Name	Score
1		400
2		351
3		308
4		239

Lot 3	Non-Alcohol Sanitiser	
#	Name	Score
1		400
2		308

Lot 4	Patient Hygiene	
#	Name	Score
1		400
2		337
3		203
4		193
5		186



Sub Lot 4.11 Patient Hygiene	Combined Patient Wash System	
Only 1 tender submitted, Inc	orrect price submitted, unit price submitted instead of c	ase price,
cannot change original tendered price. excluded from lot 4.11.		
Therefore, Category shall not be awarded.		

Sub lot 4.12	Patient Hygiene Oral Care Hygiene Single Patient Use	
#	Name	Score
1		400
2		166

Sub Lot 4.13	Patient Hygiene Patient Care Barrier Cloths	
An existing contract is in place to cover this, contract HSE 4519 lot B3.3		
Therefore, Cate	gory shall not be awarded.	

Sub lot 4.14	Patient Hygiene Bodily Fluid Spill Powder	
#	Name	Score
1		400
2		154

Sub lot 4.15	Patient Hygiene Bodily Fluid Spill Kit	
#	Name	Score
1		400
2		330

Lot 5	Surface Disinfecting Wipes
#	Name
1	
2	
3	
4	
5	

Lot 6	NADCC > Clinical Cleaning Solutions	
#	Name	Score
1		400
2		343
3		137



Non-Financial Scoring Following Award Evaluation

Sub lot 1.1	Hand Soap Liquid	
#	Name	Score
1		480
2	td	480
3		480
4		480

Sub lot 1.2	Hand Soap Foam	
#	Name	Score
1		480
1		480
2		480
3		480

Sub lot 2.1	Alcohol Gel	
#	Name	Score
1		480
2		480
3		480
4		480

Sub lot 2.2	Hand Foam sanitiser	
#	Name	Score
1		480
2		480
3		480
4		480

Lot 3	Non-Alcohol Sanitiser	
#	Name	Score
1		480
2		480

Lot 4	Patient Hygiene	
#	Name	Score
1		480
2		480
3		480
4		480
5		480



Sub Lot 4.11	Patient Hygiene Combined Patient Wash System	
Only 1 tender submitted, .: Incorrect price submitted, unit price submitted instead of case price,		
cannot change original tendered price. excluded from lot 4.11.		
Therefore, Category shall not be awarded.		

Sub lot 4.12	Patient Hygiene Oral Care Hygiene Single Patient Use	
#	Name	Score
1	d	480
2		480

Sub Lot 4.13	Patient Hygiene Patient Care Barrier Cloths	
An existing contract is in place to cover this, contract 4519 lot B3.3		
Therefore, Category shall not be awarded.		

Sub lot 4.14	Patient Hygiene Bodily Fluid Spill Powder	
#	Name	Score
1		480
2		480

Sub lot 4.15	Patient Hygiene Bodily Fluid Spill Kit	
#	Name	Score
1		480
2		480

Lot 5	Surface Disinfecting Wipes	
#	Name	Score
1		480
2		480
3		480
4		480
5		480

Lot 6	NADCC > Clinical Cleaning Solutions	
#	Name	Score
1		480
2		480
3		480



Most Economically Advantageous Ranking Following Award Evaluation

Sub lot 1.1	Hand Soap Liquid	
#	Name	Score
1		880
2		864
3		812
4		772

Sub lot 1.2	Hand Soap Foam	
#	Name	Score
1		880
1		880
2		870
3		813

Sub lot 2.1	Alcohol Gel	
#	Name	Score
1		880
2		757
3		750
4		702

Sub lot 2.2	Hand Foam Sanitiser	
#	Name	Score
1		880
2		831
3		788
4		719

Lot 3	Non-Alcohol Sanitiser (Must Contain No Alcohol)	
#	Name	Score
1		880
2		788

Lot 4	Patient Hygiene	
#	Name	Score
1		880
2		817
3		683
4		673
5		666



Sub lot 4.11	Sub lot 4.11 Patient Hygiene-Combined Patient Wash System	
Only 1 tender submitted, : Incorrect price submitted, unit price submitted instead of case price, cannot		
change original tendered price. excluded from lot 4.11, therefore lot 4.11 not awarded.		

Sub lot 4.12	Patient Hygiene- Oral Care Hygiene Single Patient Use	
#	Name	Score
1		880
2		646

Sub lot 4.13	Patient Hygiene- Patient Care Barrier Cloths	
Not being awarded already on Contract 4519 lot B3.3		

Sub lot 4.14	Patient Hygiene- Bodily Fluid Spill Powder	
#	Name	Score
1		880
2		634

Sub lot 4.15	Patient Hygiene- Bodily Fluid Spill Kit	
#	Name	Score
1		880
2		810

Lot 5	Surface Disinfecting Wipes	
#	Name	Score
1		880
2		862
3		822
4		802
5		735

Lot 6	NADCC > Clinical Cleaning Solutions	
#	Name	Score
1		880
2		823
3		617

Cost Drivers		
Element	%	Influencing Factors
Raw Materials		Global Supply Issues, availability of materials



Manufacturing Costs	Cosy of Labour ,Cost of Energy, Cost of Logistics
Energy	Energy Inflation
Transport	Fuel Costs
Total	

Budget Savings or Cost (Calculate both columns based on pre contract full year volumes)							
Pre Contract Full Year Cost Post Contract Full Year Cost Full Year Benefit							
For more details please see Appendix B							

See Appendix B for detail

Procu	urement Process Assurance	Tick to
The P	Procurement Team Confirms	Confirm
1	The Procurement process detailed above complies fully with Statutory Instrument No. 284 of 2016 European Union (Award of Public Authority Contracts) Regulations 2016 giving effect to Directive 2014/24/EU of the European Parliament and of the Council of 26 February 2014 on public Procurement and repealing Directive 2004/18/EC; HSE Procurement Policy; and HSE National Financial Regulations.	*
2	No member of the Evaluation Team or anyone else involved in the above procurement process had any registered interest or conflict of interest with any of the tenderers.	√
3	Total life cost analysis has been carried out and the recommended contract represents best value for money.	✓
And s	ubject to recommended contract being approved:	
4	A contract will not be concluded within the standstill period required under European Communities (Public Authorities' Contracts) (Review Procedures) Regulations 2009.	✓
5	Award of contract(s) will be subject to the receipt of satisfactory tax and insurance certificates.	√
6	Award of contract will be governed by legally binding contracts which protect HSE interests.	✓
7	A contract award notice will be published on eTenders.	✓

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 $^{^{\}rm 1}$ Not Including Lot 4.11 and 4.13 values as neither lots were awarded on this tender



Appendix B Contract Price List

		€(ir	ncl. VAT)	
Cost Element	Current Contract Cost for 4 years	New Contract Cost for 4 years	Savings or Additional Costs (-)	Diff (%)
Sub lot 1.1 Hand Soap Liquid				
Sub lot 1.2 Hand Soap Foam				
Sub lot 2.1 Alcohol Gel				
Sub lot 2.2 Hand Foam Sanitiser				
Lot 3 Non-Alcohol Sanitiser				
Lot 4 Patient Hygiene				
Sub lot 4.12 Patient Hygiene Oral Care Hygiene Single Patient Use				
Sub lot 4.14 Patient Hygiene Bodily Fluid Spill Powder				
Sub lot 4.15 Patient Hygiene Bodily Fluid Spill Kit				
Lot 5 Surface Disinfecting Wipes				
Lot 6 NADCC > Clinical Cleaning Solutions				
Total				
Contract Savings for 4 year	ars			•



Appendix C Lots Savings/Cost

			€(inc	I. VAT)	
Lots	Year 1	Year 2	Year 3	Year 4+	Total Saving ²
Sub lot 1.1 Hand					
Soap Liquid					•
Sub lot 1.2 Hand					
Soap Foam					
Sub lot 2.1 Alcohol					
Gel					
Sub lot 2.2 Hand					
Foam Sanitiser					
Lot 3 Non-Alcohol					
Sanitiser					
Lot 4 Patient Hygiene					
Lot 4.12 Patient					
Hygiene (Oral Care					
Hygiene Single					
Patient Use)					
Lot 4.14 Patient					
Hygiene (Bodily Fluid					
Spill Powder)					
Lot 5 Surface					
Disinfecting Wipes					
Lot 6 NADCC >					
Clinical Cleaning					
Solutions					
Total with Vat					

 $^{^{\}rm 2}$ Minus symbol represents an increased cost when compared to previous contract



Appendix D Unit Costs and Volumes

12 Months Usage a	and Cost	Vs 12 Mo	nths	Usage with F	Ranked 1 Ter	nder Prices	
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
LOT	1. HAND SOA	<mark>P LIQUID SUE</mark>	B LOT 1	l.1			
CLEANSING HAND SOAP CARTRIDGE LIQUID 1LTR							
MOISTURISING HAND CREAM CARTRIDGE 1LTR							
ANTIBACTERIAL HAND SOAP (DISPENSER) 1LTR							
CLEANSING HAND SOAP CARTRIDGE LIQUID 750ML							
MOISTURISING HAND CREAM CARTRIDGE 500ML							
ANTIBACTERIAL HAND SOAP (DISPENSER) 500ML							
MOISTURISING HAND CREAM CARTRIDGE 685ML							
ANTIBACTERIAL HAND SOAP EXTRA MILD 1.2 LTR							
CLIP HOLDER PUMP BOTTLE 60ML							



Item Description	Pack Price including Delivery (Ex Vat) For	Pack Price including Delivery (Ex Vat)	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months	Value Of Number of Packs Sold to NDC under Contract HSE	12 Months Usage with Ranked 1 Tendered	Unit Price % Difference
	12 Months	New Price		Quantity	4556 for 12 Months	Prices	
LO	T1. HAND SO	AP FOAM SUB	LOT 1	.2			
CLEANSING HAND SOAP CARTRIDGE FOAM 1LTR							
HAND SOAP FOAM (INTEGRATED PUMP) 250ML							
CLEANSING HAND SOAP CARTRIDGE FOAM 750ML							_
CLEANSING HAND SOAP CARTRIDGE FOAM 1.25LTR							
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
LOT 2. ALCOHOL GI	EL SUB LOT 2.	1					
ALCOHOL GEL (PERSONAL) 100ML							
ALCOHOL GEL WITH INTEGRATED PUMP 500ML							
ALCOHOL GEL POUCH (DISPENSER) 750ML							
ALCHOL HAND RUB IPA (W/ATOMISER) 100ML							
ALCHOL HAND RUB DE (W/ATOMISER) 100ML							
ALCOHOL GEL (PERSONAL) 60ML							
ALCOHOL GEL WITH INTEGRATED PUMP 300ML							



ALCOHOL GEL POUCH (DISPENSER) 1LTR		_					
ALCOHOL GEL POUCH (DISPENSER) 1.2LTR							
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
	. HAND FOAM	SANITISER S	UB LO	Т 2.2			
ALCOHOL FOAM SANITISER (PERSONAL) 47ML							
ALCOHOL FOAM SANITISER WITH INTEGRATED PUMP 400ML					_		4
ALCOHOL FOAM SANITISER POUCH (DISPENSER) 1LTR							
CFS400Hop Cutan Hand Sanitiser Optidose 400ml							
CFS39HOP Cutan Hand Sanitiser Optidose 1L							_
ALCOHOL FOAM SANITISER POUCH (DISPENSER) 750ML							_
ALCOHOL FOAM SANITISER (PERSONAL) 45ML							
ALCOHOL FOAM SANITISER POUCH (DISPENSER) 1.2LTR				_			_
1.2211				Total			_
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
L	OT 3. NON AL	COHOL SAN	TISER				



NON ALCOHOL HAND SANITISER WITH	I					I	
INTEGRATED PUMP 600ML				_			
NON ALCOHOL HAND SANITISER (DISPENSER) 800ML							
				Total			
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
	LOT 4. PA	TIENT HYGIEN	IE				
PATIENT NON WASH CREAM 150 ML							
2% CHLORHEXADINE IN 70% ALCOHOL FOR SKIN DISINFECTION SINGLE USE SACHET BOX 200				_			_
WASH BOWL BOX 100							
PATIENT WASHCLOTH PAC 135							
PATIENT WET HAND WIPE PERSONAL PACK PAC 60							
PATIENT DRY WIPES PAC 100							
PATIENT WET WIPES PAC 60							
2% CHLORHEXADINE IN 70% ALCOHOL FOR SKIN DISINFECTION SINGLE USE SACHET BOX 200				_			
PATIENT WET HAND WIPE PERSONAL PACK PAC 40							
PATIENT DRY WIPES PAC 100							
PATIENT WET WIPES PAC 50							
PATIENT WASHCLOTH PAC 75							
PATIENT WET HAND WIPE PERSONAL PACK PAC 50							
PATIENT DRY WIPES PAC 100							
PATIENT DRY WIPES PAC 100							



CHLORHEXIDINE PATIENT CLEANSING CLOTHS THEATRE / ICU PAC 6							
PATIENT WASHCLOTH PAC 8							
PATIENT WET WIPES (PAC 24)							
CHLORHEXIDINE PATIENT CLEANSING CLOTHS THEATRE / ICU PAC 10				_			_
PATIENT NON WASH FOAM 200 ML							
PATIENT WET HAND WIPE PERSONAL PACK PAC 24							•
				Total			
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
LOT4. COMBINED PATIENT WA	SH SYSTEM S	SUB LOT 4.11					
WASH BASIN							
WASH LINER ROLL 50							
				Total			
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
LOT 4. ORAL CARE HYGIENE SING	LE PATIENT U	SE SUB LOT 4	.12				
ORAL HYGIENE SWABS WITH DENTIFRICE BOX 800							



SUCTION TOOTHBRUSH WITH DENTIFRICE BOX				_			_
MOUTHCARE SINGLE TRAY KIT CONTAINING 2 X ORAL HYGIENE SWABS IMPREGNATED WITH DENTIFRICE OR SIMILAR, 1 X SACHET (15ML) ORAL MOUTH RINSE, I X SACHET (3G) ORAL MOISTURISING GEL BOX 100							
				Total			
	Pack Price	Pack Price		Number of Packs	Value Of Number of	12 Months	
Item Description	including Delivery (Ex Vat) For 12 Months	including Delivery (Ex Vat) New Price	VAT Rate	Sold under Contract HSE 4556 – 12 Months Quantity	Packs Sold to NDC under Contract HSE 4556 for 12 Months	Usage with Ranked 1 Tendered Prices	Unit Price % Difference
LOT 4. PATIENT CARE BARRII	ER CLOTHS SU	JB LOT 4.13					
PATIENT CARE BARRIER CLOTHS PAC 50							
PATIENT CARE BARRIER CLOTHS PAC 48							
				Total			
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
LOT 4. BC	DILY FLUID S	PILL POWDER	R SUB I	_OT 4.14			
BODILY FLUID SPILL POWDER SINGLE USE SACHET BOX 100							
				Total			
Item Description							



	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
	Γ 5. SURFACE	DISINFECTIN	G WIPE	5			
MULTI SURFACE DETERGENT WIPE POUCH TUB 150							
COMBINED DETERGENT/ DISINFECTANT/	<u></u>	-					<u> </u>
SPORICIDAL WIPE (HIGH LEVEL DISINFECTION)							
TUB 240							
2% CHLORHEXIDINE & 70% ALCOHOL WIPE FOR							
NON INVASIVE MEDICAL DEVICES BOX 200							
ALCOHOL WIPE 70% ALCOHOL DISINFECTING HARD SURFACES/NON INVASIVE MEDICAL							
DEVICES. TUB 240							
MULTI SURFACE DETERGENT WIPE BUCKET 350							
COMBINED DETERGENT/ DISINFECTANT WIPE							_
(ROUTINE DISINFECTION) TUB 200							
COMBINED DETERGENT/ DISINFECTANT/	<u></u>						
SPORICIDAL WIPE (HIGH LEVEL DISINFECTION) BUCKET 350							
COMBINED DETERGENT/ DISINFECTANT/							
SPORICIDAL WIPE (HIGH LEVEL DISINFECTION)							
PAC 200	-	· !					
COMBINED DETERGENT/ DISINFECTANT/							
SPORICIDAL WIPE (HIGH LEVEL DISINFECTION) CHLORINE >1,000ppm							
50 gsm (200 x 200) PAC 50							
ALCOHOL WIPE 70% ALCOHOL DISINFECTING							—
HARD SURFACES/NON INVASIVE MEDICAL							
DEVICES. PAC 100							
MULTI SURFACE DETERGENT WIPE PAC 100							
COMBINED DETERGENT/ DISINFECTANT WIPE (ROUTINE DISINFECTION) PAC 200							



COMBINED DETERGENT/ DISINFECTANT/ SPORICIDAL WIPE (HIGH LEVEL DISINFECTION) PAC 25							
ALCOHOL WIPE 70% ALCOHOL DISINFECTING HARD SURFACES/NON INVASIVE MEDICAL DEVICES. TUB 200							
2% CHLORHEXIDINE & 70% ALCOHOL WIPE FOR NON INVASIVE MEDICAL DEVICES BOX 240							_
MULTI SURFACE DETERGENT WIPE TUB 150							
COMBINED DETERGENT/ DISINFECTANT/ SPORICIDAL WIPE (HIGH LEVEL DISINFECTION) TUB 50							
ALCOHOL WIPE 70% ALCOHOL DISINFECTING HARD SURFACES/NON INVASIVE MEDICAL DEVICES. TUB 200							
MULTI SURFACE DETERGENT WIPE POUCH PAC 225							
COMBINED DETERGENT/ DISINFECTANT WIPE (ROUTINE DISINFECTION) PAC 200							
COMBINED DETERGENT/ DISINFECTANT/ SPORICIDAL WIPE (HIGH LEVEL DISINFECTION) PAC 100							
2% CHLORHEXIDINE & 70% ALCOHOL WIPE FOR NON INVASIVE MEDICAL DEVICES BOX 100							
				Total			
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
LOT 6. NADCC > CLINICAL CLEANING SOLUTIONS							
CHLORINE RELEASING AGENT LIQUID 750ML							
CHLORINE RELEASING AGENT GRANULES 500GRM							



NADCC CLEANER & DISINFECTANT TABLETS 200							
CHLORINE RELEASING AGENT LIQUID 750ML							
CHLORINE RELEASING AGENT GRANULES 500GRM							
NADCC CLEANER & DISINFECTANT TABLETS 200							
CHLORINE RELEASING AGENT TABLETS 60							
CHLORINE RELEASING AGENT GRANULES 500GRM							
NADCC CLEANER & DISINFECTANT TABLETS 150				_			
CHLORINE RELEASING AGENT TABLETS 1.7G 200							
CHLORINE RELEASING AGENT GRANULES 500GRM							
NADCC CLEANER & DISINFECTANT TABLETS 1.7G 150							
				Total			
Item Description	Pack Price including Delivery (Ex Vat) For 12 Months	Pack Price including Delivery (Ex Vat) New Price	VAT Rate	Number of Packs Sold under Contract HSE 4556 – 12 Months Quantity	Value Of Number of Packs Sold to NDC under Contract HSE 4556 for 12 Months	12 Months Usage with Ranked 1 Tendered Prices	Unit Price % Difference
				Total			
				Total with Vat			
				less Value of 4.11 + 4.13			
				1 Year Costing			
				4 Year Costing			
				Potential 1 year saving			
				Potential 4 year saving			